

Leon J. Adato

23227 Wendover Dr.
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Voice: (216)202-LEON
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QUALIFICATIONS

Author, speaker, and opinion-haver with 30+ years of IT experience in a diverse range of companies in a variety of sectors. Technical storyteller with superb writing, presentation, and communication skills. 20+ years focused in the monitoring space with several enterprise-class toolsets. Demonstrated competency across technical specialties with proven project and team leadership experience.

CERTIFICATION & EDUCATION

SolarWinds Certified Professional (SCP): 2013, 2017

CompTia A+: 2017

Microsoft Certified Systems Engineer (MCSE): NT4, 1999; Win2003)+Messaging, 2005

Cisco Certified Network Associate (CCNA), 2004

Society of American Fight Directors (SAFD): 1988

Bachelor of Fine Arts Degree (with honors) - New York University, 1989

EMPLOYMENT HISTORY

Personal

- Authored “The Four Questions Every Monitoring Engineer is Asked.
- Producer and Host of “Technically Religious” podcast
- Frequent guest on multiple podcasts (The Watercooler, IT Reality, Gestalt IT)

08/14 – present **Head Geek / Principal Technical Marketing Mgr.** **Solarwinds, Inc – Austin, Texas**

- Pick your term: technical evangelist, developer relations, thought leader. The job included external promotion, contextualizing, and amplification of vendor-agnostic monitoring concepts along with the problems it solves and benefits it delivers; internally advocating for customer needs, sharing use-cases and anecdotes, and helping hone the companies brand and mission narrative.
- Contributions generated upwards of \$2m per year in measurable revenue
- Created in-depth technical content for external online and print publications; and internal training, knowledge sharing, and follow-on assets during the sales motion. Content covered topics including networking, virtualization, database, cloud, sysadmin, and more.
- Per year: 50-80 essays, 2-4 ebooks, 20-40 video assets, and 5-10 conventions/user groups
- Authored two Wiley Press-approved “Dummies” 24-28 page books.
- Wrote scripts for award-winning monthly 45-minute web-based production, “SolarWinds Lab”
- Participated in TechPod podcast including conception, scripting/outline, abstracts, guest coordination, and on-air hosting.
- A full list of work can be found at: <http://www.adatosystems.com/articles-and-appearances/>

11/11 – 08/14 **Sr. Consultant - Monitoring** **Cardinal Health – Dublin, Ohio**

- Responsible for architectural vision of monitoring solution across ~10k devices in a Fortune 19 company. Reduced monitoring spend by \$700k per yr while increasing capability. Developed plans to move to a heterogeneous toolset, multi-technique service-oriented monitoring solutions.

05/10 – 11/11 **Systems Monitoring Engineer** **Sentinel Technologies – Chicago, Illinois**

- Designed and implemented a monitoring-as-a-service solution. Implemented design in 90 days.



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Technical Skills Summary

Operating systems & Server Applications

Windows server NT through 2019
Windows desktop from 286 through 11
MS-SQL server
MySQL server
DOS. (Yes, DOS)
Linux (various distributions)

Internet Information Server (IIS)
Novell Netware (4.x)
Unix (HP-UX, AIX, Solaris)
VirtualBox
VMWare

Programming Languages (that I'll admit to knowing)

Shell, batch, and CMD
CSS/HTML
Javascript
PHP

Perl
SQL (MS-SQL, MySQL, PostGRE)
Various macro languages (Word, Excel etc)
VBScript

Systems Management / Monitoring Tools

BMC Patrol
HP Openview
Kiwi Syslog
Nagios
net-SNMP

Overall understanding of SNMP, MIBs, OIDS, etc
SolarWinds (all modules)
Syslog-ng
Tivoli (Framework, DM, Inventory, Software Dist.)

Network & Telecom

Familiarity with Cisco IOS on many routers & switches
General networking concepts (route/switch, subnetting, etc)

References and additional employment history available upon request

